

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO Area
Sec D of P
HGC Admin
PE Dir Pr&R
Chief Reg LTR
Reg Reception

CenOCon
Registrars

HCO POLICY LETTER OF MARCH 6, 1963

SELLING TECHNIQUES FORBIDDEN

Registrars, and other personnel concerned with selling, are forbidden to sell a preclear a specific technique.

Preclears must be sold PROCESSING. The techniques to be used are decided by the D of P within the framework of the current rundown of processes.

LRH:dr:tlm:ht
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